Why ESI?

An introduction

Who we are.

Estech Systems, Inc. (ESI) designs and markets digital and IP business communications systems. Progressive vision, leading-edge technology, legendary reliability, and outstanding products define ESI. Since its inception in 1987, ESI — a privately held corporation based in Plano, Texas — has enjoyed growth and uninterrupted profitability.

What we do.

ESI was the first company to build a truly combined telephone and voice mail system, as well as the first to build a purely IP-based business communications system, and has numerous patents granted or pending on its products’ unique designs and capabilities. ESI is highly regarded for supporting unique, real-world applications with practical and effective features. How does ESI accomplish these feats? By using digital signal processors (DSPs) — high-powered semiconductors that manage analog functions in a digital environment — and ESI’s innovative system software to replace hundreds of hardware components. This enhances product reliability. It also makes the design and production of new systems, as well as the upgrading of existing systems, more efficient and cost-effective.
Why to consider ESI.

- **Customer-focused product development**
  — ESI consistently incorporates the newest advanced and viable technologies into **usable, real-world products** and enhances them based on feedback from real-world customers like you.

- **Commitment to total customer satisfaction**
  — ESI understands the needs of real-world businesses like yours, and designs systems with you in mind. That’s why ESI consistently earns praise for **exceeding** expectations.

- **Financial stability and strength**
  — ESI has been self-funded and profitable since its inception, through good times and bad. Effective management of the company’s growth and sound fiscal policies are the guiding principles of the ESI management team.

Businesses are searching for products designed to meet their specific needs. ESI telecommunication products meet that criterion and are significantly easier to use than their competitors. ESI combines today’s products with a clear vision of the future. ESI and its nationwide network of **ESI Certified Resellers** are prepared to **grow with you** — now and for many years to come.

ESI’s slogan says it all:

**We make it easy to communicate!**

---

**ESI’s patents**

ESI has numerous U.S. Patents either granted or pending on its products’ design advances. ESI’s innovative products use significantly less hardware, resulting in increased reliability. Because of these and other advantages, ESI products provide significant benefits and greater long-term customer satisfaction. Here is a list of the patents granted to ESI:

- **6,067,349** and **7,221,741** — Dialing using Caller ID.
- **6,252,944** — Telephone call/voice processing system.
- **6,842,505** — Communications system enhanced with human presence-seeking capabilities.
- **6,925,167** — Service observing in a voice over IP telephone system.
- **6,940,962** — Dial-on-hold.
- **7,068,684** — Quality of service in a voice over IP telephone system.
- **7,123,699** — Voice mail in a voice over IP telephone system.
- **7,564,834** — Shared knowledge in a telephone system.

To learn more about these patents, visit [www.esi-estech.com/news](http://www.esi-estech.com/news).

---

Copyright © 2010 ESI (Estech Systems, Inc.). Product details and features described herein are subject to change without notice. Some features may not be available at initial release. More information on ESI and its products is available at [www.esicomservers.com](http://www.esicomservers.com).